

How to Create Estimates & Orders for FirstNet Solutions in Dell Sales Application (DSA)

STEP 1: Select, add, and configure a customizable FirstNet Ready Dell Device

Latitude 7220 Rugged Extreme
Latitude 7220EX Rugged Extreme
Latitude 7424 Rugged Extreme

Latitude 5424 Rugged
Latitude 5420 Rugged
Latitude 9420 (Laptop or 2-in-1)

Latitude 9520 (Laptop or 2-in-1)
Latitude 7320 (Laptop or 2-in-1)
Latitude 7420 (Laptop or 2-in-1)

Latitude 7520 (Laptop)
Latitude 7320 Detachable

▼ Configurable Products

▼ Laptops & 2-in-1

▶ Alienware Laptops

▶ Chromebook Laptops

▼ Latitude Laptops

▶ 9000 Series

▶ 7000 Series

▶ 5000 Series

▶ Latitude 3000 Laptops

▶ Chromebook Enterprise Series

▼ Rugged Series

▼ Latitude 5420 Rugged (latitude-14-5420-laptop)

Smart Selection - Dell Latitude 5420(CORE_I5_8-8350U)|16GB (2DIMMS)|512GB SS|Non-Touch|1920x1.

Add

Dell Latitude 5420(CORE_I3_7-7130U)|8GB (2DIMMS)|128GB SS|1920x1080|QCA61x4|W10|3C|14.0in - x.

Add Another

Configure



▶ Latitude 5424 Rugged (latitude-14-5424-laptop)

▶ Latitude 7220 Rugged Extreme Tablet (latitude-12-7220-tablet)

▶ Latitude 7220EX Rugged Extreme Tablet (latitude-12-7220-ex-tablet)

▶ Latitude 7424 Rugged Extreme (latitude-14-7424-laptop)

For assistance, please call 888-413-5322

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STEP 2: Add Mobile Broadband = AT&T

[114] Mobile Broadband

Qualcomm® Snapdragon™ X20 LTE (DW5821e) ATT [GILKQV7] [556-BBZI] [575-BBYX]

Help me choose

Mobile Broadband	Planned Quantity	Delta Price	DBC	List Price	Source	LT
<input type="radio"/> No Mobile Broadband Card [GLAU7Q1] [362-BB BB]		(\$309.00)	(\$9.00)/mo	\$0.00	Dell	2
<input type="radio"/> Qualcomm® Snapdragon™ X20 LTE (DW5821 e) Sprint [GRVML90] [556-BBZF] [575-BBYX]	 21	\$0.00	\$0.00/mo	\$309.00	Dell	1
<input checked="" type="radio"/> Qualcomm® Snapdragon™ X20 LTE (DW5821 e) ATT [GILKQV7] [556-BBZI] [575-BBYX]	 233	\$0.00	\$0.00/mo	\$309.00	Dell	1
<input type="radio"/> Qualcomm® Snapdragon™ X20 LTE (DW5821 e) Verizon [G5MX46I] [556-BBZJ] [575-BBYX]		\$0.00	\$0.00/mo	\$309.00	Dell	1

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STEP 3: Add the FirstNet Mobile Broadband Sim Card

Go to: Configuration Services > None Selected > Configuration Services Projects > Search & Add: Project ID **C63501**

Summary

System

Accessories

Service

Configuration Services

Add Tied Sku

Service SKU issues?

Configuration Services

Project

None Selected

Configuration Services Projects

C63501

Add

Configuration Services

Project

[650] CFI Required SKUs

C63501

Multiple Selected - [(1)-CFI_C63501_365-0257][(1)-CFI_C63501_366-0102][(1)-CFI_C63501_366-0134][(1)-CFI_C63501_375-3088][(1)-CFI_C63501_377-4856][(1)-CFI_C63501_377-5047][(1)-CFI_C63501_377-9902][(1)-CFI_C63501_381-1194][(1)-CFI_C63501_382-0130][(1)-CFI_C63501_490-0000]

CFI Required SKUs	Quantity	Delta Price	DBC	List Price	Source	LT
CFI Routing SKU [CFI_C63501_365-0257] [365-0257]	1	\$0.00	\$0.00/mo	\$0.00	Dell	1
CFI/FEE,Custom Reporting, Low Complexity,Factory Install [CFI_C63501_366-0102] [366-0102]	1	\$10.00	\$1.00/mo	\$10.00	Dell	1
Custom Hardware Installation [CFI_C63501_366-0134] [366-0134]	1	\$45.00	\$2.00/mo	\$45.00	Dell	1
CFI,Information,CSRouting,Eligible Factory Install [CFI_C63501_375-3088] [375-3088]	1	\$0.00	\$0.00/mo	\$0.00	Dell	1
CFI,Information,GCS,HWINSTALL, Customer Install [CFI_C63501_377-4856] [377-4856]	1	\$0.00	\$0.00/mo	\$0.00	Dell	1
CFI,Information,GCS,ADDRESS,3E G3,Customer Install [CFI_C63501_377-5047] [377-5047]	1	\$0.00	\$0.00/mo	\$0.00	Dell	3
CFI,Information,LT,2TL,2/L3,Factory Install [CFI_C63501_377-9902] [377-9902]	1	\$0.00	\$0.00/mo	\$0.00	Dell	3
CFI,INFO,COMPLEX-SOLUTION,Factory Install [CFI_C63501_381-1194] [381-1194]	1	\$0.00	\$0.00/mo	\$0.00	Dell	1
CFI,SIMCARD,THALES,6376B,FACTORY INSTALL [CFI_C63501_382-0130] [382-0130]	1	\$0.84	\$1.00/mo	\$0.84	Dell	1
Configuration Services - Fulfillment Services [CFI_C63501_490-0000] [490-0000]	1	\$0.00	\$0.00/mo	\$0.00	Dell	1

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STEP 4: Add the contact

Add the Mobile Broadband Customer Contact name, phone, and email in the ‘Shipping Address’ or ‘Shipping Instructions’ fields.

Line 1: Full Name

Line 2: Phone Number

Line 3: Email Address

Line 4: Required shipping service level as paid for in the order

STEP 5: Select 'Merge Center Shipping' as the ‘Shipping Method’ and indicate the required ‘Shipping Service Level’ within the ‘Shipping Instructions’ fields.

Two Way Direct will take care of the process from there to assure the unit is shipped ready to connect to the FirstNet Network.

▼ Shipping Group Information

Shipping Customer

Customer Name: [Redacted]
Customer Number: [Redacted]

[Change](#) | [Add New Ship To](#)

Shipping Address

Address: [Redacted]
City: [Redacted]
State: [Redacted]
Zip: [Redacted]
Country: [Redacted]

[Change](#) | [Edit](#)

[Add New Address](#) | [Add New Contact](#)

Shipping Method

Standard Delivery ▼

Shipping Price \$0.00

Contract & Promo Discounts \$0.00

Manual Shipping Discount:

Estimated Delivery Date:

Must Arrive By Date:

Shipping Instructions

[Add new shipping instruction](#) (6 of 6 left)



Additional Resources

Dell's Mobile Broadband Partner Portal:

www.twowaydirect.com/dell

Two Way Direct (Dell / FirstNet Support):

888-413-5322

dell@twowaydirect.com